WKJ-TRADING, spol. s r.o.

commercial company
ID no 48585190, registered in the Commercial Register kept by the Municipal Court
in Prague, Section C, Record 17785

Prague

Business Premises: Slezská 949/32 120 00 Prague 2 the Czech Republic Registered Seat: Koněvova 141 130 83 Prague 3 the Czech Republic

The commercial company W K J - TRADING, spol. s r.o. (Ltd.), with seat in Prague, was established beginning of 1993 and was primarily focused on activities consisting in the **trade aimed cooperation with foreign business partners**. Our Company arranged for, in the close cooperation with companies Transakta a.s., and Kovo, a.s., the liquidation of outstanding claims in India a consequently developed a long term cooperation with foreign partners in India (Kejriwal Enterprises, New Delhi and Girnar Group, Mumbai) and in Sri Lanka (Stassen Group of Companies, Colombo).



During the first decade of business life of the Company our main interest was focused on **imports of market significant items**,

namely bulk black teas from Indian and Sri Lankan partners for Jemča, a.s. and imports of consumer items from India (handmade carpets, luggage, handicrafts, textiles and shoes) and from other business areas. Our Company also participated in the process of establishing the Kejriwal Enterprises office, foundation of the Joint Venture Tea packaging unit in Shimkent, Kazakhstan and further in exports of vehicles Skoda Favorit and Felicia to Nepal, as well as in other significant trade activities with foreign business partners.



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At present the Company focuses itself particularly on a business advisory for trade partners with the aim to assist them in successful entering on foreign markets, namely in the region of South East Asia, India, Sri Lanka and other trade perspective territories as China and Malaysia (in a waste water treatment, biotechnology and other modern technologies). Besides we also focus on **investments of foreign partners** and other potential investors in the Czech and Slovak Republic, and on the assistance associated therewith.

We do closely **cooperate with the Economic Chamber** of the Czech Republic (HK ČR) and the proprietor of the Company Dr. Miloslav Jandík was for two electorial terms the Chairman of the Czech-Indian JBC and nowadays, already during his second electorial term, he is the Chairman of the Czech-Sri Lankan JBC within the Foreign section of the HK ČR.

With regard to our long term **experience and contacts in the international trade** and with respect to our contacts in subject countries our Company offers to interested parties the following services:

- > the **business consultancy** aimed on marketing strategy in India, Sri Lanka, Malaysia, and other countries in subject area;
- > the **assistance in the preparation of negotiations** on business contracts with foreign partners in subject countries;
- > the confidential **verification of a business position** and a quality of a local or a foreign business partner (due diligence);
- > the **consultancy and the assistance in the Czech Republic** for foreign investors during the preparation and the execution of their business goal, including establishment of a corporation and a purchase of a real estate or a production unit;
- > the **advisory and the assistance to interested parties** in the form of consultations and mediations during the solutions of specific problems that may occur during the preparatory of contractual negotiations, evaluation of proposed terms of purchase, contracts and other documents of the latter party, including personal presence during such negotiations.

If interested, we are ready to provide you with the above mentioned **services with maximum complex and professional care** in the cooperation with HK ČR and with a cooperating law firm so as to ensure the protection of your interests in the most professional manner and to connect them with the most efficient legal protection.